There is enough work to be done. There are enough good people to do the work.

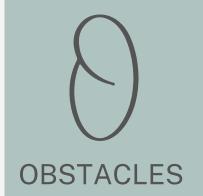
Stay curious about the end goal.

Know the difference between getting something done, and getting It done your way.

Style matters. Make room for It by knowing when to get out of the way.



HOW WILL WE KNOW WHEN WE HAVE DELIVERED? WHAT OBJECTIVE INDICATORS ARE WE **MEASURING?** WHAT DOES "DONE" LOOK LIKE? MEANINGFUL METRICS Consider: Dates, Quantity, Customer Scores, Ranking, Speed

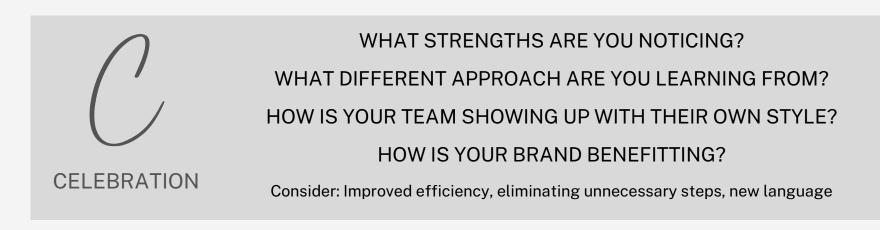


WHAT IS SOMETHING ABOUT THIS ONLY AN EXPERIENCED PERSON WOULD KNOW?

WHAT HAZARDS WOULD TRULY DAMAGE OUR REPUTATION?

UNDER WHAT CIRCUMSTANCES IS YOUR INPUT ABSOLUTELY **CRITICAL?**

Examples: Safety, Relationship damage, Challenges that require permission or authority



Maika Leibbrandt Consulting, 2023

www.hellomaika.com